Alex Watson 1451 Queen Emma St Honolulu, HI, 96813 December 26, 2013

William Gladstone William Gladstone Imports Honolulu, Hawaii 96817

Dear Mr. Kapcsandy

Aloha and Happy Holidays from the beautiful islands of Hawaii and from all of us at the Pacific Club. With great pleasure it is to be able to house your terrific wines on the behalf of the services of Mr. Gladstone here at the club. Both the Estate and "Endre" have been well received and are excellent staples to belong on our list. The Estate is so true to its California roots, while the "Endre" is one of the best odes to Bordeaux possible to find on market. I wanted to share the story of tasting the current estate 08 bottling with our wine committee here at the club with you.

It somewhat goes without saying that my committee is heavily composed of favored California wine drinkers, yet they will never pass up the time to drink wine on any accord. It was either September or October this past fall that William and I got together to uplift the Bordeaux section of my wine list. We we're able to formulate a very memorable tasting with some serious gems. We tasted Canon la Gaffeliere '09, Branaire Ducru '09, Montrose '10, D'lssan '10, Palmer '05, Pontet Canet '10, and Troplong-Mondot '10 to drop some of the highlights, though the final pour was the Estate Lane 08 Kapcsady; a gift from William for us to try. It had been some time since the '04 vintage that Kapcsady had a label on our list, and I was very eager to taste and bring it back on.

For me and most of the group the French wines were amazing. So fresh in the fruit components, yet all the finite characteristics that make these wines so legendary are found, felt, and relished even at so young. It was perhaps a very rare moment that with such great houses and vintages that it teased the mind to dream of the future and where these wonders will go down the road, simply tantalizing. However, when it came to pour out the California counterpart, the table almost stood in applause in pride and approval on how much more their palates were more satisfied after tasting your label.

Happy New Years and may you continue to produce the wines you are so well applauded for! Mahalo from the Pacific Club

Sincerely,

Alex Watson Assistant Food & Beverage Manager/ Sommelier The Pacific Club, Honolulu, HI 96813